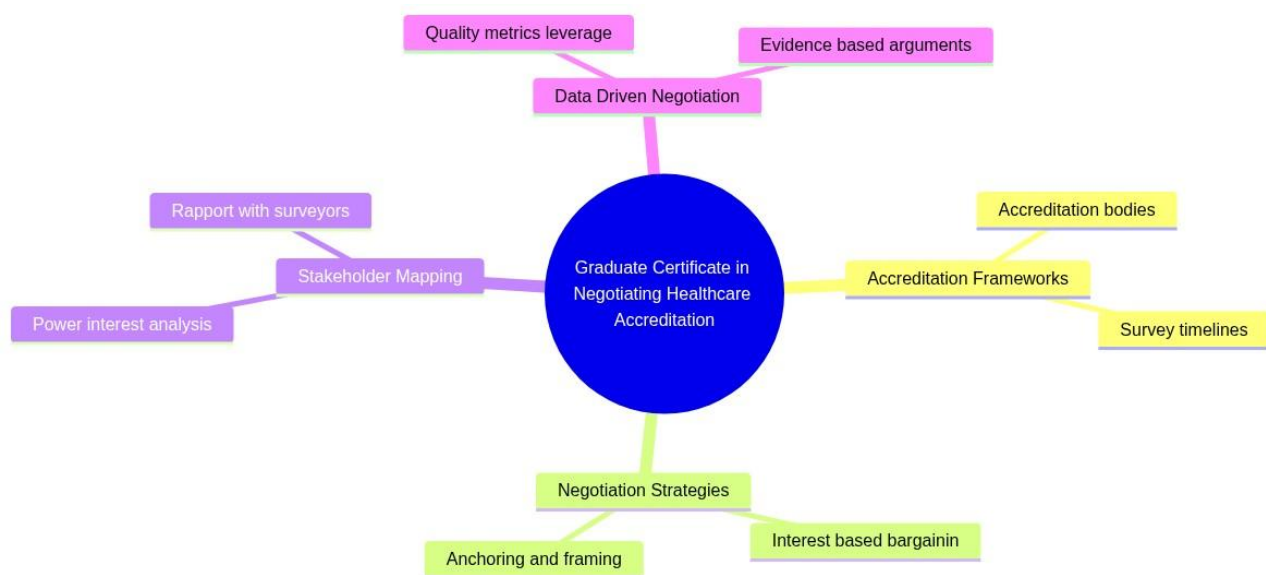


Graduate Certificate in Negotiating Healthcare Accreditation (Intermediate)

Graduate Certificate in Negotiating Healthcare Accreditation (Intermediate) Units



mindmap

```

root((Graduate Certificate in Negotiating Healthcare Accreditation))
  Accreditation Frameworks
    Accreditation bodies
    Survey timelines
  Negotiation Strategies
    Interest based bargainin
    Anchoring and framing
  Stakeholder Mapping
    Power interest analysis
    Rapport with surveyors
  Data Driven Negotiation
    Quality metrics leverage
    Evidence based arguments
  
```