
Executive Certificate in Aircraft Financing and Leasing

Due Diligence in Aircraft Financing and Leasing

Aircraft is a general term that refers to any machine that is capable of flight, including airplanes, helicopters, and gliders. In the context of aircraft financing and leasing, this term is used to describe the asset being financed or leased. Related terms include aviation, airline, and aerospace.

Aircraft appraisal is the process of determining the value of an aircraft, which is typically done by a qualified appraiser. This process involves an examination of the aircraft's condition, configuration, and maintenance history, as well as an analysis of market trends and comparable sales data. Related terms include valuation, assessment, and inspection.

Aircraft certification refers to the process by which an aircraft is deemed airworthy by a regulatory authority, such as the Federal Aviation Administration (FAA) in the United States. This process involves a series of inspections, tests, and evaluations to ensure that the aircraft meets strict safety and performance standards. Related terms include airworthiness, compliance, and regulation.

Aircraft financing is the process of obtaining funding for the purchase or lease of an aircraft. This can involve a variety of financing options, including loans, leases, and other forms of debt or equity financing. Related terms include leasing, borrowing, and investment.

Aircraft inspection is the process of examining an aircraft to determine its condition and identify any potential issues or defects. This process is typically performed by a qualified inspector and may involve a visual examination of the aircraft's exterior and interior, as well as an analysis of its maintenance records and other documentation. Related terms include examination, survey, and audit.

Aircraft leasing is the process of renting an aircraft from a lessor for a specified period of time. This can provide a more flexible and cost-effective alternative to purchasing an aircraft outright. Related terms include rental, charter, and lease agreement.

Aircraft maintenance refers to the routine checks, repairs, and upgrades that are necessary to keep an aircraft in good working condition. This can include tasks such as scheduled maintenance, repairs, and overhauls. Related terms include repair, overhaul, and refurbishment.

Aircraft operator is a person or organization that is responsible for the operation and management of an aircraft. This can include tasks such as flight planning, crew management, and maintenance scheduling. Related terms include airline, carrier, and flight department.

Aircraft registration is the process of registering an aircraft with a regulatory authority, such as the FAA in the United States. This process involves providing documentation and information about the aircraft,

including its make, model, and serial number, as well as the name and address of its owner. Related terms include certification, licensing, and title.

Aircraft valuation is the process of determining the value of an aircraft, which can be used for a variety of purposes, including financing, leasing, and insurance. This process involves an analysis of market trends, comparable sales data, and other factors that can affect the value of the aircraft. Related terms include appraisal, assessment, and pricing.

Airworthiness refers to the condition of an aircraft in terms of its safety and suitability for flight. This can include factors such as the aircraft's design, construction, and maintenance, as well as its compliance with regulatory requirements. Related terms include certification, compliance, and safety.

Asset-based financing is a type of financing that is secured by a specific asset, such as an aircraft. This can provide a more flexible and cost-effective alternative to traditional forms of financing, such as loans or bonds. Related terms include secured financing, collateral, and leveraging.

Aviation insurance is a type of insurance that is designed to protect against risks and losses associated with aviation, including damage to aircraft, injury to passengers, and liability for accidents. Related terms include aircraft insurance, hull insurance, and liability insurance.

Capital lease is a type of lease that is treated as a capital asset for accounting and tax purposes. This can provide a more flexible and cost-effective alternative to traditional forms of financing, such as loans or equity investments. Related terms include finance lease, leaseback, and operating lease.

Certificate of airworthiness is a document that is issued by a regulatory authority to certify that an aircraft is airworthy and meets the requirements for safe flight. Related terms include airworthiness certificate, compliance certificate, and registration certificate.

Compliance refers to the process of ensuring that an aircraft meets all applicable regulatory requirements, including safety standards, environmental regulations, and tax laws. Related terms include certification, airworthiness, and regulation.

Default refers to the failure of a borrower or lessee to meet their obligations under a loan or lease agreement. This can result in penalties, fines, and other consequences, including the repossession of the aircraft. Related terms include delinquency, foreclosure, and insolvency.

Depreciation refers to the decrease in value of an aircraft over time, due to factors such as wear and tear, obsolescence, and market fluctuations. Related terms include amortization, devaluation, and writes-off.

Due diligence is the process of conducting a thorough review and analysis of an investment or business opportunity, including the evaluation of financial, operational, and regulatory risks. In the context of aircraft financing and leasing, due diligence can involve a review of the aircraft's maintenance records, operational history, and market value, as well as an analysis of the lessee's or borrower's creditworthiness and financial

condition.

Engine overhaul is a major maintenance task that involves the disassembly, inspection, and repair or replacement of an aircraft engine. This can be a complex and costly process, but it is necessary to ensure the continued safety and reliability of the aircraft. Related terms include engine repair, engine replacement, and overhaul cost.

FAA refers to the Federal Aviation Administration, which is the regulatory authority responsible for overseeing aviation in the United States. Related terms include aviation authority, regulatory body, and oversight agency.

Financing lease is a type of lease that is treated as a financing arrangement for accounting and tax purposes. Related terms include capital lease, leaseback, and operating lease.

Flight department is a term that refers to the organizational unit responsible for the operation and management of an aircraft. This can include tasks such as flight planning, crew management, and maintenance scheduling. Related terms include airline, carrier, and aircraft operator.

Flight planning refers to the process of planning and preparing for a flight, including tasks such as route planning, weather forecasting, and fuel management. Related terms include flight operations, crew management, and dispatch planning.

Fractional ownership is a type of ownership arrangement in which multiple individuals or organizations share ownership of an aircraft. This can provide a more flexible and cost-effective alternative to traditional forms of ownership, such as sole ownership or partnership. Related terms include shared ownership, co-ownership, and timesharing.

Insolvency refers to the condition of being unable to pay debts or meet financial obligations. In the context of aircraft financing and leasing, insolvency can result in the repossession of the aircraft and other penalties. Related terms include bankruptcy, default, and liquidation.

Insurance premium is the amount paid by an insured party to an insurance company in exchange for coverage under an insurance policy. Related terms include insurance coverage, insurance policy, and premium payment.

Interest rate refers to the rate at which interest is charged on a loan or other form of debt financing. In the context of aircraft financing and leasing, interest rates can have a significant impact on the overall cost of the financing arrangement. Related terms include interest payment, amortization schedule, and yield curve.

Lease agreement is a contract between a lessor and a lessee that outlines the terms and conditions of the lease, including the length of the lease, the rent or other payment terms, and the obligations of the parties. Related terms include rental agreement, lease contract, and tenancy agreement.

Lease term refers to the length of time that a lease is in effect. In the context of aircraft financing and leasing, lease terms can range from a few months to several years or even decades. Related terms include lease duration, lease period, and contract term.

Lessee is the party that rents an aircraft from a lessor under a lease agreement. Related terms include tenant, renter, and user.

Lessor is the party that owns an aircraft and rents it to a lessee under a lease agreement. Related terms include landlord, owner, and lessor.

Letter of intent is a document that outlines the terms and conditions of a proposed transaction, including the purchase or lease of an aircraft. Related terms include letter of agreement, memorandum of understanding, and term sheet.

Maintenance reserve is a fund that is set aside to pay for the maintenance and repair of an aircraft. Related terms include maintenance fund, maintenance account, and reserve account.

Operational control refers to the ability of an aircraft operator to control the operation and management of an aircraft, including tasks such as flight planning, crew management, and maintenance scheduling. Related terms include operational authority, operational control, and command and control.

Operational risk refers to the risk of loss or damage resulting from the operation of an aircraft, including risks such as accidents, incidents, and system failures. Related terms include operational hazard, operational threat, and safety risk.

Operating lease is a type of lease that is treated as a rental arrangement for accounting and tax purposes. Related terms include financing lease, leaseback, and capital lease.

Ownership structure refers to the legal and financial arrangement under which an aircraft is owned and operated. Related terms include ownership model, ownership arrangement, and entity structure.

Pre-delivery payment is a payment that is made by a buyer or lessee to a seller or lessor prior to the delivery of an aircraft. Related terms include pre-delivery deposit, pre-delivery payment, and advance payment.

Purchase agreement is a contract between a buyer and a seller that outlines the terms and conditions of the purchase of an aircraft, including the price, payment terms, and obligations of the parties. Related terms include sales agreement, purchase contract, and acquisition agreement.

Repossession refers to the process of taking possession of an aircraft that is subject to a loan or lease agreement, due to the default or insolvency of the borrower or lessee. Related terms include foreclosure, seizure, and confiscation.

Residual value refers to the estimated value of an aircraft at the end of its lease term or useful life. Related terms include residual price, residual value, and salvage value.

Risk management refers to the process of identifying, assessing, and mitigating risks associated with the operation and management of an aircraft. Related terms include risk assessment, risk analysis, and mitigation strategy.

Security agreement is a contract between a lender and a borrower that outlines the terms and conditions of a loan, including the collateral, interest rate, and obligations of the parties. Related terms include security contract, security instrument, and loan agreement.

Tax benefit refers to the reduction in tax liability that results from the ownership or operation of an aircraft. Related terms include tax deduction, tax credit, and incentive program.

Transaction structure refers to the legal and financial arrangement under which an aircraft is purchased, leased, or financed. Related terms include transaction model, transaction arrangement, and deal structure.

Warranty refers to a guarantee or promise made by a manufacturer or seller regarding the condition, quality, or performance of an aircraft. Related terms include warranty claim, warranty period, and guarantee period.

Yield refers to the return on investment that is generated by an aircraft, including rental income, lease payments, and other forms of revenue. Related terms include yield curve, yield rate, and return on investment.