
Professional Certificate in International Logistics and Transportation

Maritime And Air Transport

Air Cargo – Related terms: freight, charter, cargo manifest. Air cargo refers to goods transported by aircraft, typically in the belly of passenger planes or in dedicated freighters. It offers speed and global reach, making it ideal for high-value, perishable, or time-critical shipments. Example: A pharmaceutical company ships temperature-controlled vaccines from Europe to Asia using air cargo to meet strict delivery windows. Challenges include high costs, weight and size restrictions, and regulatory compliance for hazardous materials.

Air Freight – Related terms: air cargo, express shipping, logistics. Air freight is the commercial transport of goods by air, distinguished from passenger luggage. It can be classified as standard, express, or chartered, depending on urgency and volume. Example: An electronics manufacturer uses air freight to move finished products from a factory in Shenzhen to a distribution center in Los Angeles within 48 hours. Challenges involve capacity constraints during peak seasons, fuel price volatility, and customs clearance delays.

Air Waybill (AWB) – Related terms: bill of lading, freight invoice, tracking. The AWB is a non-negotiable document issued by an airline that serves as a receipt for the cargo and outlines the terms of carriage. It contains details such as shipper, consignee, flight numbers, and weight. Example: A textile exporter completes an AWB when sending fabric rolls from Bangladesh to the United States, enabling the carrier and consignee to track the shipment. Challenges include ensuring accurate data entry, handling multiple copies for various parties, and complying with electronic AWB (e-AWB) standards.

Airport Handling – Related terms: ground services, ramp operations, cargo handling. Airport handling encompasses all activities required to load, unload, store, and transfer cargo and passengers on the ground. This includes equipment operation, documentation, and security checks. Example: A cargo terminal operator coordinates the loading of pallets onto a Boeing 777 freighter, managing conveyor belts and forklift fleets. Challenges involve tight turnaround times, coordination with multiple airlines, and adherence to safety regulations.

Airline Alliance – Related terms: code-share, partnership, network. An airline alliance is a cooperative agreement among multiple carriers to share routes, resources, and loyalty programs, enhancing network coverage and passenger convenience. Major alliances include Star Alliance, Oneworld, and SkyTeam. Example: A traveler books a single ticket that combines flights from a member airline of Star Alliance and a partner carrier, enjoying seamless baggage transfer. Challenges include aligning service standards, managing revenue sharing, and handling regulatory approvals across jurisdictions.

Airline Code – Related terms: IATA designator, ICAO identifier, flight number. An airline code is a two-letter (IATA) or three-letter (ICAO) abbreviation that uniquely identifies an airline in reservation systems and flight

plans. Example: The IATA code “DL” represents Delta Air Lines, while its ICAO code is “DAL”. Challenges involve preventing duplication, updating codes after mergers, and ensuring accurate mapping in global distribution systems.

Airline Ticket – Related terms: passenger itinerary, e-ticket, fare rules. An airline ticket is a document (often electronic) that confirms a passenger’s right to travel on a specific flight, subject to fare conditions and restrictions. Example: A business traveler receives an e-ticket confirming a round-trip flight from New York to London, with included baggage allowance. Challenges include handling fare changes, refunds, and compliance with airline policies regarding cancellations and no-shows.

Aircraft Type – Related terms: airframe, payload, range. Aircraft type denotes the specific model of an airplane, such as Airbus A330 or Boeing 747, each with distinct performance characteristics, cargo capacity, and operational costs. Example: A logistics planner selects a Boeing 777F for a trans-Pacific shipment because of its 102-ton payload and long-range capability. Challenges involve matching cargo dimensions to aircraft dimensions, ensuring weight distribution, and managing fuel efficiency.

Berth – Related terms: quay, dock, terminal. A berth is a designated location at a port where a vessel moors for loading or unloading. Berths are allocated based on vessel size, cargo type, and schedule. Example: A container ship is assigned a deep-water berth at a major Asian hub, allowing simultaneous use of gantry cranes. Challenges include berth congestion, tidal constraints, and coordination with pilotage services.

Bunker Adjustment Factor (BAF) – Related terms: fuel surcharge, freight index, cost escalation. BAF is a surcharge applied by shipping lines to offset fluctuations in bunker fuel prices, which directly affect operating costs. Example: A liner carrier adds a 5 % BAF to its freight rates during a period of rising marine fuel costs. Challenges involve forecasting fuel price trends, communicating changes to customers, and maintaining competitive pricing.

Bunker Surcharge – Related terms: BAF, fuel surcharge, freight cost. The bunker surcharge is a variable fee added to shipping charges to cover the cost of fuel consumption on the vessel. It is calculated as a percentage of the base freight or a fixed amount per container. Example: An importer receives an invoice showing a \$150 bunker surcharge for a 40-foot container shipped from Shanghai to Rotterdam. Challenges include volatility in fuel markets, regulatory limits on surcharge transparency, and impact on total landed cost.

Bulk Carrier – Related terms: dry bulk, wet bulk, cargo hold. A bulk carrier is a vessel designed to transport large quantities of unpackaged cargo such as grain, coal, ore, or oil in its cargo holds. Bulk carriers are classified as dry bulk (e.g., grain) or wet bulk (e.g., crude oil). Example: A Panamax bulk carrier loads 60 000 tonnes of iron ore for export to a steel mill in South Korea. Challenges involve cargo contamination, stability management, and compliance with environmental regulations on dust and spillage.

Charter Flight – Related terms: ACMI, wet lease, ad-hoc. A charter flight is a non-scheduled service arranged by a shipper or passenger group for a specific route, time, and aircraft. Charters can be full-freight,

passenger, or mixed. Example: A humanitarian organization contracts a charter flight to deliver aid supplies to a disaster-affected region where regular services are suspended. Challenges include negotiating rates, securing slot availability, and meeting regulatory requirements for unscheduled operations.

Consignment – Related terms: shipment, cargo, parcel. A consignment is a batch of goods sent together under a single contract of carriage, typically identified by a unique reference number. Example: A retailer consolidates multiple product lines into one consignment for sea transport from Vietnam to the United States. Challenges include tracking each item within the consignment, handling customs documentation, and managing partial deliveries.

Containerization – Related terms: intermodal, TEU, ISO standard. Containerization is the practice of using standardized metal boxes (containers) to pack cargo for seamless transfer between ships, trucks, and trains. Example: A manufacturer loads finished goods into 20-foot containers (1 TEU) for export, enabling efficient handling at port terminals. Challenges involve container availability, damage control, and compliance with size and weight limits.

Deadweight Tonnage (DWT) – Related terms: displacement, cargo capacity, gross tonnage. DWT measures the total weight a ship can safely carry, including cargo, fuel, provisions, crew, and ballast. Example: A Very Large Crude Carrier (VLCC) has a DWT of approximately 300 000 tonnes, allowing it to transport massive oil volumes. Challenges include accurate loading plans, maintaining stability, and adhering to port draft restrictions.

Demurrage – Related terms: detention, lay-time, port charges. Demurrage is a penalty charged by a carrier or terminal when cargo stays beyond the agreed free-storage period, reflecting the cost of occupying space. Example: A container remains at a port for 10 days beyond the 5-day free period, incurring daily demurrage fees. Challenges involve coordinating timely pickup, managing paperwork delays, and negotiating terms to minimize penalties.

Freight Forwarder – Related terms: NVOCC, logistics provider, customs broker. A freight forwarder arranges transportation of goods on behalf of shippers, handling documentation, carrier selection, and consolidation. They may operate as non-vessel-operating common carriers (NVOCCs). Example: An exporter contracts a freight forwarder to organize sea freight, insurance, and customs clearance for a shipment to Brazil. Challenges include ensuring carrier reliability, managing cost transparency, and staying current with trade regulation changes.

Gross Tonnage (GT) – Related terms: net tonnage, volume measurement, ship size. GT is a dimensionless index representing a ship's overall internal volume, calculated according to the International Convention on Tonnage Measurement. Example: A cruise ship with a GT of 150 000 offers extensive passenger amenities and cargo space. Challenges involve compliance with port fees based on GT, and understanding how design modifications affect tonnage calculations.

Hazardous Materials (HAZMAT) – Related terms: dangerous goods, IMDG Code, IATA DGR. HAZMAT refers

to substances that pose risks to health, safety, or the environment during transport, requiring special packaging, labeling, and handling procedures. Example: A chemical manufacturer ships flammable solvents by air, complying with IATA Dangerous Goods Regulations for proper classification and documentation. Challenges include rigorous training, accurate classification, and meeting both airline and regulatory requirements.

Incoterms – Related terms: FOB, CIF, DDP. Incoterms are a set of standardized trade terms published by the International Chamber of Commerce that define responsibilities of buyers and sellers for delivery, risk, and costs. Example: Under the Incoterm CIF, the seller arranges and pays for marine freight and insurance to the destination port, while the buyer assumes risk upon arrival. Challenges involve selecting the appropriate term for each transaction, educating partners, and ensuring compliance with local customs rules.

Intermodal Transport – Related terms: multimodal, rail-to-sea, container. Intermodal transport uses multiple modes of transportation (e.g., rail, road, sea) under a single contract, with goods transferred without handling the cargo itself. Example: A pallet of electronics moves from a factory to a rail terminal, then onto a container ship, and finally onto a truck for final delivery, all under one bill of lading. Challenges include coordination among carriers, tracking across modes, and handling differing documentation standards.

International Air Transport Association (IATA) – Related terms: ICAO, airline standards, DGR. IATA is a global trade association for airlines that develops commercial standards, safety protocols, and industry regulations, including the Dangerous Goods Regulations (DGR) for air transport. Example: An airline follows IATA's DGR guidelines when shipping lithium-ion batteries, ensuring proper labeling and packaging. Challenges involve keeping up with frequent updates, aligning airline procedures, and training staff worldwide.

International Civil Aviation Organization (ICAO) – Related terms: Annexes, air navigation, safety. ICAO is a United Nations specialized agency that sets international standards for civil aviation, covering safety, security, environmental protection, and air traffic management. Example: A national aviation authority adopts ICAO Annex 14 recommendations to improve runway lighting at major airports. Challenges include implementing standards across diverse regulatory environments and addressing emerging technologies like unmanned aerial systems.

International Maritime Organization (IMO) – Related terms: SOLAS, MARPOL, STCW. IMO is a UN agency responsible for regulating shipping, developing conventions on safety (SOLAS), pollution prevention (MARPOL), and training (STCW). Example: A vessel complies with IMO's MARPOL Annex VI by using low-sulfur fuel to meet emission limits. Challenges involve retrofitting older ships, ensuring crew certification, and navigating flag state compliance.

Laytime – Related terms: demurrage, free days, charter party. Laytime is the period allowed for loading or unloading cargo under a charter party before demurrage charges apply. It is typically expressed in days or hours. Example: A charterer is granted 48 hours of laytime to discharge a cargo of grain; exceeding this period triggers demurrage fees. Challenges include accurate calculation of start/stop times, weather

interruptions, and disputes over “weather working days” clauses.

Letter of Credit (LC) – Related terms: documentary credit, bank guarantee, trade finance. An LC is a financial instrument issued by a bank guaranteeing payment to the exporter upon presentation of compliant documents, reducing payment risk in international trade. Example: An importer obtains an irrevocable LC to assure the exporter that payment will be made once the bill of lading and inspection certificate are received. Challenges involve strict document compliance, bank fees, and potential delays if documents are not perfectly aligned with LC terms.

Logistics Service Provider (LSP) – Related terms: 3PL, 4PL, supply chain management. An LSP offers outsourced logistics functions such as transportation, warehousing, and distribution, allowing shippers to focus on core activities. Example: A consumer goods company contracts a 3PL to manage its inventory across multiple regional warehouses and coordinate last-mile deliveries. Challenges include aligning service level agreements, data integration, and maintaining visibility across the supply chain.

Multimodal Transport – Related terms: intermodal, combined transport, single contract. Multimodal transport involves moving cargo using at least two different modes under one contract and a single bill of lading, simplifying responsibility and documentation. Example: A shipment travels by truck to a rail terminal, then by train to a seaport, and finally on a container ship, all covered by one multimodal bill of lading. Challenges include liability allocation among carriers and ensuring consistent handling standards across modes.

Naval Architecture – Related terms: ship design, stability, hull form. Naval architecture is the engineering discipline concerned with the design, construction, and performance of marine vessels, covering aspects such as hydrodynamics, structural integrity, and weight distribution. Example: Naval architects design a new LNG carrier with optimized hull lines to reduce fuel consumption. Challenges involve meeting regulatory standards, balancing cargo capacity with safety, and incorporating green technologies.

Ocean Freight – Related terms: sea freight, liner service, bulk shipping. Ocean freight denotes the transport of goods by sea, typically using container ships, bulk carriers, or tankers. It is the most cost-effective mode for large, non-time-critical shipments. Example: A retailer ships a full container load (FCL) of apparel from Bangladesh to the United States via a liner service. Challenges include longer transit times, port congestion, and exposure to weather-related disruptions.

Port State Control (PSC) – Related terms: flag state, inspections, compliance. PSC is a regime whereby authorities of a port state inspect foreign vessels docked at their ports to verify compliance with international conventions. Example: A vessel entering a European Union port undergoes PSC checks for safety equipment and pollution control standards. Challenges involve varying inspection frequencies, potential detention of non-compliant ships, and the impact on shipping schedules.

Reefer Container – Related terms: refrigerated container, temperature-controlled cargo, cold chain. A reefer container is an insulated container equipped with a powered refrigeration unit to maintain specific

temperature ranges for perishable goods. Example: A food exporter loads fresh seafood into a 40-foot reefer set at -2°C for shipment to a distant market. Challenges include power supply reliability, temperature monitoring, and higher charter rates compared to dry containers.

Risk Management – Related terms: insurance, contingency planning, supply chain resilience. In logistics, risk management involves identifying, assessing, and mitigating potential disruptions that could affect the movement of goods. Example: A logistics manager develops a risk matrix to address threats such as port strikes, natural disasters, and cyber attacks, implementing insurance and alternate routing strategies. Challenges include quantifying low-probability events and balancing mitigation costs against operational efficiency.

Ship-to-Ship Transfer (STS) – Related terms: offshore loading, bunkering, maritime operations. STS is the process of transferring cargo (often oil or gas) between vessels at sea, typically conducted under strict safety protocols and often used for bunkering or offloading to smaller carriers. Example: A tanker transfers fuel to a smaller vessel for use by a coastal refinery, using a floating hose system. Challenges involve weather constraints, regulatory approvals, and environmental spill risk.

Slot Allocation – Related terms: berth planning, vessel scheduling, port capacity. Slot allocation refers to the assignment of specific time windows for vessels to arrive, berth, and conduct cargo operations at a port, optimizing terminal throughput and reducing congestion. Example: A major container terminal grants a 2-hour window to a feeder vessel based on its expected arrival time and berth availability. Challenges include accurate ETA predictions, handling delays, and coordinating with multiple stakeholders.

Supply Chain Visibility – Related terms: tracking, data analytics, IoT. Visibility is the ability to monitor and trace the status, location, and condition of goods throughout the supply chain in real time. Example: A retailer uses a cloud-based platform that integrates GPS data from trucks, AIS data from ships, and RFID scans from warehouses to provide end-to-end visibility. Challenges involve data integration across systems, ensuring data accuracy, and protecting sensitive information.

Transit Time – Related terms: lead time, ETA, service level. Transit time is the duration a shipment spends in movement from origin to destination, excluding handling or delay periods. It is a key performance indicator for logistics planning. Example: A shipper selects a service with a 30-day transit time for a bulk grain shipment from the United States to China. Challenges include variability due to weather, port congestion, and customs processing, which can affect reliability.

Unmanned Aerial Vehicle (UAV) Logistics – Related terms: drone delivery, last-mile, autonomous. UAV logistics involves using drones to transport parcels, medical supplies, or critical parts, especially in hard-to-reach areas. Example: A health organization deploys drones to deliver vaccines to remote clinics in mountainous regions, reducing delivery time from days to hours. Challenges include regulatory restrictions, payload limitations, battery endurance, and airspace integration.

Value-Added Services (VAS) – Related terms: labeling, kitting, cross-docking. VAS are additional logistics

functions offered by carriers or third-party providers that enhance the basic transportation service, such as packaging, assembly, or quality inspection. Example: A 3PL provides kitting services, assembling individual components into ready-to-sell kits before distribution to retailers. Challenges involve cost allocation, maintaining service consistency, and integrating VAS into existing supply-chain workflows.

Vessel Charter – Related terms: time charter, voyage charter, bareboat. A vessel charter is a contractual agreement where a shipowner rents a vessel to a charterer for a specified period (time charter) or a particular voyage (voyage charter). Example: An oil trader signs a time charter for a VLCC to transport crude oil over a six-month period, paying daily hire rates. Challenges include negotiating hire rates, managing fuel costs, and handling demurrage or off-hire clauses.

Weight-to-Volume Ratio – Related terms: density, cubic meter, freight classification. The weight-to-volume ratio compares a shipment's mass to its occupied space, influencing pricing and handling decisions; high-density cargo may be charged by weight, low-density by volume. Example: A shipment of steel rods has a high weight-to-volume ratio, so the carrier applies a weight-based freight rate. Challenges include accurate measurement, classification disputes, and optimizing packaging to reduce costs.

Yield Management – Related terms: capacity optimization, pricing strategy, airline revenue. Yield management is a pricing technique used by carriers to maximize revenue by adjusting rates based on demand, capacity, and booking patterns. Example: An airline raises fares for a popular holiday route as seats fill, while offering discounts on less-booked flights to stimulate demand. Challenges involve forecasting demand accurately, avoiding customer dissatisfaction, and complying with regulatory pricing rules.