
Graduate Certificate in International Commercial Law

Global Competition Law

Global Competition Law is a crucial component of international commercial law that governs the behavior of businesses in a global marketplace. It aims to promote fair competition, prevent anti-competitive practices, and protect consumers. Understanding key terms and vocabulary in Global Competition Law is essential for businesses operating across borders to ensure compliance and avoid legal risks. Let's explore some of the most important concepts in this field.

1. **Competition Law**: Competition law, also known as antitrust law in some jurisdictions, is a set of laws and regulations designed to promote competition by prohibiting anti-competitive practices such as monopolies, cartels, and unfair business practices. It aims to protect consumers, encourage innovation, and ensure a level playing field for businesses.
2. **Antitrust**: Antitrust refers to laws and regulations that promote competition and prevent anti-competitive behavior in the marketplace. The term originated in the United States with the Sherman Antitrust Act of 1890, which aimed to curb the growth of monopolies and promote competition.
3. **Monopoly**: A monopoly exists when a single company or entity controls a large share of the market for a particular product or service, giving it significant market power. Monopolies can harm competition by limiting consumer choice and driving up prices.
4. **Cartel**: A cartel is a group of companies that collude to restrict competition by fixing prices, dividing markets, or coordinating production. Cartels are illegal under most competition laws as they distort markets and harm consumers.
5. **Merger**: A merger is the combination of two or more companies into a single entity. Mergers can raise competition concerns if they reduce competition in the market, leading to higher prices or reduced consumer choice. Competition authorities often review mergers to ensure they do not harm competition.
6. **Abuse of Dominance**: Abuse of dominance occurs when a dominant company engages in anti-competitive practices to maintain or strengthen its market power. Examples of abuse of dominance include predatory pricing, exclusive dealing, and refusal to supply.
7. **Price Fixing**: Price fixing is an anti-competitive practice where competitors agree to set prices at a certain level, eliminating competition and harming consumers. Price fixing is illegal under most competition laws and can result in severe penalties.
8. **Bid Rigging**: Bid rigging is a form of collusion where competitors agree in advance on who will win a contract through a bidding process. Bid rigging distorts competition and can lead to inflated prices for

goods and services.

9. ****Vertical Restraints****: Vertical restraints are agreements between firms at different levels of the supply chain, such as manufacturers and retailers, that restrict competition. Examples include exclusive distribution agreements and resale price maintenance.

10. ****Horizontal Agreements****: Horizontal agreements are agreements between competitors at the same level of the supply chain, such as price-fixing agreements or market allocation agreements. Horizontal agreements are typically considered anti-competitive and are prohibited under competition law.

11. ****Competition Authority****: A competition authority is a government agency responsible for enforcing competition law and promoting competition in the marketplace. Competition authorities investigate anti-competitive practices, review mergers, and issue guidelines to promote compliance with competition law.

12. ****Leniency Program****: A leniency program is a policy adopted by competition authorities to encourage companies involved in cartels to come forward and report their involvement in exchange for reduced penalties. Leniency programs are designed to uncover cartels and deter anti-competitive behavior.

13. ****Market Definition****: Market definition is a key concept in competition law that involves defining the boundaries of a relevant market for assessing competition. A relevant market includes both the product market (goods or services) and the geographic market (where the products are sold).

14. ****Market Power****: Market power refers to a company's ability to control prices or exclude competitors from the market. Companies with significant market power can harm competition by restricting output, raising prices, or engaging in anti-competitive practices.

15. ****State Aid****: State aid refers to financial assistance or other benefits provided by governments to companies that distort competition in the European Union. State aid is subject to strict rules to prevent unfair advantages to certain companies and ensure a level playing field.

16. ****Cross-Border Competition****: Cross-border competition refers to competition between companies from different countries operating in the same market. Globalization has increased cross-border competition, leading to challenges for competition authorities in enforcing competition law across borders.

17. ****Extraterritorial Jurisdiction****: Extraterritorial jurisdiction refers to a competition authority's ability to apply its competition laws to conduct that occurs outside its territorial boundaries. Extraterritorial jurisdiction raises complex legal issues, especially in cases involving multinational companies.

18. ****Competition Policy****: Competition policy refers to a government's overall approach to promoting competition in the marketplace. Competition policy includes laws, regulations, and enforcement mechanisms aimed at preventing anti-competitive behavior and promoting competitive markets.

19. ****Competition Advocacy****: Competition advocacy involves promoting competition through education,

outreach, and awareness campaigns. Competition authorities engage in competition advocacy to encourage compliance with competition laws, raise awareness of competition issues, and promote a competitive business environment.

20. ****Competition Compliance****: Competition compliance refers to a company's efforts to ensure compliance with competition laws and regulations. Developing a competition compliance program involves training employees, conducting audits, and implementing internal controls to prevent anti-competitive behavior.

In conclusion, understanding key terms and vocabulary in Global Competition Law is essential for businesses operating in a global marketplace. By familiarizing themselves with concepts such as antitrust, monopoly, cartel, and abuse of dominance, companies can navigate the complexities of competition law, promote fair competition, and avoid legal risks. Competition authorities play a crucial role in enforcing competition law and promoting competition, while businesses must prioritize competition compliance to ensure a level playing field and protect consumer welfare.